

Phone: (856) 428-1013 Fax: (856) 428-1393 Diane M. Streichert, Licensed Real Estate Broker

Email: dstreichert@bccar.us

The process of joining Service One Referral Associates, LLC is easy and simple to do, however the forms and fees vary depending on your current license status. Please see the examples and information below to help determine what is needed to join Service One Referral Associates, LLC.

Once your application is complete, please fax or e-mail application

IF YOU ARE CURRENTLY LICENSED WITH A BROKER AS A SALESPERSON OR A BROKER-SALESPERSON:

EEEC.

\$100 Membership Fee/ \$50 after Dec 1st

\$25 State Transfer Fee \$50 Change of License Type

Total Amount: \$175 / \$125 after Dec 1st

FORMS NEEDED:

NJREC Referral Agent Application Page 2 Only

New Member Information Form

Independent Contractor Agreement with Addendum A

Your current broker must terminate your license online

IF YOUR SALESPERSON OR BROKER-SALESPERSON LICENSE IS CURRENTLY INACTIVE AND BEING HELD BY THE STATE:

Please Note: This fee schedule ONLY applies to renewed licenses.

FEES:

\$100 Membership Fee/ \$50 after Dec 1st

\$25 State Transfer Fee \$50 Change of License Type

Total Amount: \$175/\$125 after Dec 1st

FORMS NEEDED:

NJREC Referral Agent Application-Page 2 Only

New Member Information Form

Independent Contractor Agreement with Addendum A

You must complete the NJREC's Online Renewal Questionnaire.

IF YOU ARE CURRENTLY LICENSED WITH A BROKER AS A REFERRAL AGENT:

FEES:

\$100 Membership Fee/ \$50 after Dec 1st

\$25 State Transfer Fee

Total Amount: \$125/\$75 after Dec 1st

FORMS NEEDED:

NJREC Referral Agent Application-Page 2 Only

New Member Information Form

Independent Contractor Agreement with Addendum A

Your current broker must terminate your license online

IF YOUR REFERRAL AGENT LICENSE IS CURRENTLY INACTIVE AND BEING HELD BY THESTATE:

Please Note: This fee schedule ONLY applies to renewed licenses.

FEES:

\$100 Membership Fee/ \$50 after Dec 1st

\$25 State Transfer Fee

Total Amount: \$125/ \$75 after Dec 1st

FORMS NEEDED:

NJREC Referral Agent Application-Page 2 Only

New Member Information Form

Independent Contractor Agreement with Addendum A

You must complete the NJREC's Online Renewal Questionnaire.

IF YOU ARE A NEW LICENSEE:

FEES:

\$100 Membership Fee/ \$50 after Dec 1st

\$160 State Application Fee

Total Amount: \$260/ \$210 after Dec 1st

FORMS NEEDED:

PSI / NJREC Completed Pass Notice

Completed Morpho Trak Fingerprint Form and Receipt

New Member Information Form

Independent Contractor Agreement with Addendum A

NOTE: The state will hold an expired license for two years from the expiration date on the license. If you do not reinstate during this two-year time your license may no longer be valid, which will result in your having to take the licensing course and pass the state licensing exam again.

If you live outside of the State of New Jersey, you also will need to complete and sign NJREC Individual Irrevocable Consent to Service of Process-Page 4. Additional documentation may also be required.



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Email Fax # Former Board/Association Affiliation:	st Name	First Name	M.I.
Email Fax # Former Board/Association Affiliation:	Idress		Apt/Unit#
Email Fax # Former Board/Association Affiliation:	ty	State	Zip Code
Current Status of License: Active with another broker Agency Inactive at the NJREC I am a new licensee Please instruct your current broker to terminate your license online in the New Jersey Recommission's online system so that Service One Referral Associates, LLC can have a new agent license issued in your name. Under section 6109 of the Internal Revenue Code, certain recipients of business payments are required from 1099. As a referral agent, you may receive such payments to the Internal Revenue Septedate Form 1099. As a referral agent, you may receive such business payments from time to time we must have this information on file. Also, the New Jersey Real Estate Commission's online systed date of birth. Date of Birth: Social Security No: Social Security No: Independent Contractor Agreement including Addendum A, which explains what real estate activities I can and cannot engage in as a referral agent. I also understand that when selline estate in which I have an ownership interest or purchasing any real estate for my own perthat I am required by the New Jersey Real Estate Commission to inform all parties to such	ome Phone	Cell Phone	·
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INDEPENDENT CONTRACTOR AGREEMENT FOR REFERRAL AGENTS

This AGREEMENT is made on	(date) between the Referral Agent
named below, hereinafter referred to as "RA", and the SERVICE (ONE REFERRAL ASSOCIATES, LLC, a limited
liability corporation of the State of New Jersey with its offices at	306 Kings Highway South, Cherry Hill, N.J.
08034, hereinafter referred to as "Broker", for and in consideratio	n of the mutual promises and agreements
for their mutual benefit.	

WHEREAS, Broker is duly registered and licensed as a Real Estate Broker in the State of New Jersey, qualified to and currently operating a general real estate referral business and does enjoy the goodwill of and reputation for fair dealing with the public, and

WHEREAS, RA is now engaged in business as a New Jersey Real Estate Licensee, and has enjoyed and does enjoy a good reputation for fair and honest dealing with the public as such, and

WHEREAS, it is deemed to be the mutual advantage of the Broker and the RA to form an affiliation as hereinafter agreed to and under the terms and conditions hereinafter set forth,

The parties hereby agree as follows:

- 1. The term of this Agreement shall be one (1) year from the date hereof. The Agreement shall be renewed by payment of the subsequent year's fee by the RA. The RA shall pay Broker an annual fee of \$100.00 as consideration hereunder.
- 2. The RA during the term of this Agreement shall refer to the Broker any and all potential listings, and/or customers for the lease, sale or purchase of property, in New Jersey, and all information associated with saidpotential listings and/or customer, i.e. names, phone numbers and/or addresses hereinafter referred to as "Leads". All Leads shall be communicated in writing from the RA to the Broker. Once a Lead has been referred to the Broker, the RA shall have no further duties or obligations with respect to the transaction or subject of the Lead, except to refrain from interfering with later activities by any and all other parties as contemplated under this Agreement. RA will not discuss motivation or financial information with a potential Lead or take any other action that would create an agency relationship.
- 3. The Broker shall refer all Leads to a duly licensed Real Estate Broker not employed by the Broker, hereinafter referred to as the "Third-Party Broker". The Third-Party Broker shall be selected by the Broker, in its sole discretion, while considering all relevant facts, including but not limited to the geographic area served by the Third-Party Broker and the preference, if any, of the RA. Thereafter, the RA will be advised of the identity of the Third-Party Broker to whom the Lead has been referred.
- 4. The RA agrees to conduct his/her business so as to conform to and abide by all laws, statutes, rules, and regulations that may be binding upon or applicable to real estate referral agents licensed in the State of New Jersey (including but not limited to any "No Call List" proscriptions, "No Fax List" proscriptions and the like), as well as the National Association of REALTORS® Code of Ethics, and act in other regards in accordance with the highest professional standards. The RA shall pay all applicable licensing fees to the State of New Jersey or anyother authority as required by law in a timely manner to the Broker.
- 5. The **RA** acknowledges that the **Broker** has been retained solely to provide real estate referral services and that the **Broker** will not actively participate in the sale, purchase or leasing of the property.



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- 6. The RA acknowledges and recognizes that a commission will only be paid by Broker to RA if a commission is paid to Broker arising out of a closing or lease involving a Lead provided by RA. For example, if RA's Lead works with several real estate licensees and purchases a property through a licensee to whom the Broker has not made a referral, neither the Broker nor the RA will be paid a commission hereunder. Broker's decision to pursue a commission, whether through arbitration, litigation or otherwise shall be final, and binding on RA, and not subject to review, except as otherwise provided in this Agreement.
- 7. The RA recognizes that the Broker does not and will not maintain membership in any Board of REALTORS® or Multiple Listing Service, and this agreement shall not provide the RA with the membership in any such Board or Listing Service, or similar trade group. If any such Board or Listing Service charges the RA with any fees, dues or costs, as a result of the performance by the RA hereunder, the RA shall be responsible to pay the same.
- 8. The Broker agrees to pay RA a commission of 80% of the 25% referral commission paid to the Broker less any expenses associated with collecting the commission from any transaction, which closes while RA has not terminated this Agreement. For example: Commission is \$1,000.00, \$800 shall be sent to RA, \$200 remains with the Broker. Commission shall only be paid by Broker to RA if, as, and when commission is actually received from the Third-Party Broker and such commission paid to the RA will be based on the commission actually received by the Broker from the Third-Party Broker. The Broker shall not be liable to the RA for any reductions to the commission agreed to by the Third-Party Broker at closing.

Broker shall distribute commissions earned by the **RA** not later than ten (10) days after the receipt by the **Broker** of the commission or as soon thereafter as such funds have cleared the **Broker**'s bank. The **Broker** is not liable to the **RA** for commissions not collected and any commission to the **RA** on expenses associated with the collection of a commission.

- 9. The RA acknowledges that he/she is not an employee or a partner of Broker, but an independent contractor with no rights of salary, pension, sick leave, sick pay, disability insurance, medical or any other insurances or other attributes of an employee relationship. The Broker shall not be liable to the RA for any expenses incurred by the RA, or for any of his/her acts. The RA shall not be liable to the Broker for any expenses of the operation of the Broker's business or expenses incurred by the Broker. The RA recognizes that there are no mandatory referral quotas to meet or any mandatory sales meetings to attend, and that the RA shall be solely responsible for errors and omissions insurance and any other insurance which may be advisable.
- 10. Each party shall defend, indemnify, and hold the other party harmless from any claims brought by a third party relating to any transaction referred to the **Broker** by the **RA** hereunder.
- 11. Any disputes between the **RA** and **Broker** pertaining to this Agreement shall be decided by arbitration conducted by the American Arbitration Association or its successor or such other similar organization. In the absence of such an association, the dispute shall be decided by an arbiter, selected by an attorney for the **Broker** and for the **RA** as **RA** and **Broker** may agree upon in writing, and such decision shall be binding.
- 12. This Agreement may be terminated by either party at any time upon written notice given to the other party. Such termination, however, shall not preclude the **RA** from receiving any commissions otherwise payable on **Leads** which have resulted in a contract to buy and/or sell and/or lease property which has not yet closed or where the lease has not yet been signed as of the date of termination.



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13.	Upon termination of the RA's relationship with the Broker, all Leads, prospects and/or referrals which the RA may have
	secured while performing under this Agreement shall remain the property of the Broker and no compensation shall be due
	to the RA for future business relating to the lead.

(For example, if the RA generates a Lead for the sale of a house and directs this **Lead** to the **Broker**, then the RA would earn a commission upon the sale and closing of the house. Then, if in the future that **Lead** returns to the **Broker** or Third-Party Broker after the RA's relationship with the **Broker** has been terminated for a future sale and/or purchase and/or lease, then no commission would be due to the RA on any resulting transaction.)

- 14. The **Broker** reserves the right to use, and the **RA** irrevocably consents to the **Broker** using, any information, files, data, or photographs of or in relation to the **RA**'s relationship with the **Broker** notwithstanding the termination of this Agreement.
- 15. After termination of this Agreement, the **RA** shall not use any proprietary information gained from the files or business of the **Broker** to his/her advantage or to the advantage of any other person or entity.
- 16. Any changes to this Agreement will not be binding unless the changes are contained in writing and signed by the RA and Broker.
- 17. This Agreement shall be construed in accordance with the laws of the State of New Jersey.
- 18. The **RA** agrees to abide by the rules promulgated by the New Jersey Real Estate Commission and all other applicable laws concerning referral agent's real estate brokerage-related activity limitations. See attached Addendum A, which is incorporated herein.

IN WITNESS THEREOF, the parties hereto intending to be legally bound have executed this Agreement, which shall be effective as of the date set forth above.

Pate	Referral Agent Signatu	re
	Referral Agent Name (Print Clearly)
Date	Diane M. Streichert	Licensed Real Estate Broker



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ADDENDUM A

RESTRICTIONS UPON BROKERAGE ACTIVITIES OF REFERRAL AGENTS

Pursuant to N.J.S.A. 45:15-3 of the New Jersey Real Estate Licensing Act, a referral agent is a natural person whose real estate brokerage-related activities are limited to referring prospects for the sale, purchase, exchange, leasing or rental of real estate to the broker through whom they are licensed. The New Jersey Real Estate Commission adopted the following regulation on referral agents that list the limitations upon brokerage activities of referral agents and specific examples of brokerage activity in which referral agents may not engage:

N.J.A.C. 11:5-6.10 Referral Agents

- (a) A licensed referral agent's real estate brokerage-related activities shall be limited to:
 - 1. Directing prospects to websites and other sources of information on real estate matters generally available to the general public; and
 - 2. Referring prospects for the sale, purchase, exchange, leasing or rental of real estate to the real estate broker through whom they are licensed as a referral agent or, should that broker authorize the referral agent to do so, to another real estate licensee. In all cases where referrals are made pursuant to such an authorization, the referral agent shall provide written or electronic notice to his or her broker or to that broker's designee, who shall be a broker-salesperson or salesperson licensee, at the time the referral is made. In accordance with N.J.S.A. 45:15-16, all compensation payable to a referral agent for any referral shall be paid by the broker through whom the referral agent is licensed.
- (b) A referral agent shall not be employed by or licensed with more than one real estate broker at any given time.
- (c) No person shall be simultaneously licensed as a referral agent and a real estate broker, broker-salesperson or a salesperson in this state.
- (d) Referral agents shall not engage in prohibited brokerage activity for their broker or for others, and shall not receive compensation from their broker or any other person for engaging in prohibited brokerage activity. For the purposes of this section, prohibited brokerage activity includes, but is not limited to, the following:
 - 1. Negotiating the purchase, sale, or exchange of an interest in real estate;
 - 2. Leasing or renting or offering to lease or rent any interest in real estate;
 - 3. Collecting rents for the use of real estate or any other monies;
 - 4. Negotiating commissions or compensation rates and otherwise negotiating or signing listing or buyer-brokerage agreements;
 - 5. Negotiating or signing contracts of sale or leases of real estate;
 - 6. Accepting any funds of others to be held by a real estate broker acting in that capacity or as escrow agent or as the temporary custodian of the funds of others in a real estate transaction;
 - 7. Conducting a public or private competitive sale of land or any interest in lands;
 - 8. Negotiating, assisting in, or directing, the closing of any transaction which results or is contemplated to result in the sale, exchange, leasing, renting or auctioning of any real estate;
 - 9. Negotiating, offering, attempting to, or agreeing to negotiate a loan secured or to be secured by a mortgage or other encumbrance upon or transfer of any real estate;
 - 10. Conducting showings or open house presentations of properties;
 - 11. Participating in expositions, marketing shows or other presentations where information on specific properties or real estate interests marketed through a common promotional plan, including but not limited to planned unit developments, is provided to the public;
 - 12. Providing information on listings, either in person, or through electronic communication including telephone and the internet, beyond the information which referral agents are permitted to provide with respect to websites and other sources of information as referenced in (a) above; and
 - 13. Producing or presenting comparative market analyses or similar studies of real estate.

By signing this Agreement, the **RA** is acknowledging receipt of this Addendum and that he/she will be guided by these provisions with respect to the permissible and prohibited brokerage activities of referral agents.

NEW JERSEY DEPARTMENT OF BANKING AND INSURANCE LICENSING SERVICES BUREAU – REAL ESTATE P.O. BOX 474 TRENTON, NJ 08625-0474

REFERRAL AGENT APPLICATION FOR REINSTATEMENT/TRANSFER, NAME CHANGE OR CHANGE OF LICENSE TYPE

	DATE PROCESSED mm dd yy		PROCESSOR INITIALS dd yy (First, MI, Last)			
	- DO NOT WRITE ABOVE THIS LINE - FOR REAL ESTATE LICENSING SERVICES USE ONLY -					
	REINSTATEMENT OF UNRENEWED REFERRAL AGENT LICENSE (See Instruction #5 below)	\$150.00	CHANGE OF LICENSE TYPE SALESPERSON / BROKER OR BROKER- SALESPERSON TO REFERRAL AGENT	50.00		
	CHANGE OF NAME	\$50.00	TRANSFER (within current license term) \$	\$25.00		
INSTRUCTIONS						
1.	1. Application must be accompanied by either a Certified Check, Money Order, Broker Business Account Check, or Cashier's Check made payable to "STATE TREASURER OF NEW JERSEY". NO PERSONAL CHECKS ACCEPTED (Does not apply to transactions processed through On-line Services).					
2.	2. Anyone submitting a dishonored check, in connection with an application fee for a Real Estate License, is subject to a New Jersey Real Estate Commission administrative penalty of \$500.00.					
3.	 If application includes a change of name, attach a copy of the marriage certificate, divorce decree, or court order indicating legal name change and the "change of name" fee. 					
4.	Commission's authority to compel disclosure of the Social Security Number is established at P.L., 1966, c.7 and N.J.A.R. 11:5-3.5. Unless otherwise directed, the Commission will also use your Social Security Number for internal identification purposes.					
5.	Place an "X" inside the block to the right if you object to the Commission doing so → L. Applicants seeking to reinstate an unrenewed license must present to their Employing Broker, or Broker of Record: a.) a birth certificate, b.) U.S. passport establishing U.S. citizenship or c.) an INS form I-551 (Green Card) establishing legal presence in the United States.					

	TO BE COMPLETED BY APPLICANT:				
	Applicant's Previous License Employing Broker, or Business Entity, Reference Number License Reference Number Applicant's Social Security Number				
	PRINT APPLICANT'S FULL LEGAL NAME (Last, First, MI)				
	PERMANENT HOME STREET ADDRESS (Number and Name) – Line 1				
	P.O. BOX, APARTMENT, OR FLOOR NUMBER – Line 2				
	CITY STATE ZIP CODE + 4				
	COUNTY DATE OF BIRTH (mm/dd/yy) HOME TELEPHONE # including area code				
	ALL QUESTIONS MUST BE ANSWERED				
1.	With the exception of motor vehicle violations, since your last New Jersey Real Estate license was last issued or renewed, have you been convicted of a crime, misdemeanor, disorderly persons offense in the State of New Jersey, any other State or by the Federal Government, or are you presently on probation or parole?				
2.	Is there a criminal complaint, disorderly persons charge, a criminal accusation or criminal information presently pending against you or are you presently under indictment in New Jersey, or any other State or by the Federal Government, or are you presently enrolled in New Jersey's Pre-Trial (PT1) program or any similar State or Federal program involving the deferral of the disposition or sentencing in a criminal matter?				
3.	Have you ever had a real estate or other professional license, certification or similar credential revoked, suspended surrendered in lieu of formal prosecution, or denied in New Jersey or any other State				
4.	Do you have a child support obligation on which there is an arrearage due that equals, or exceeds, the amount of child support payable for six (6) months, or are you the subject of a child support related warrant, or during the past six (6) months, have you failed to provide any court-related health care coverage, or have you failed to respond to a subpoena relating to a paternity or child support proceeding?				
5.	Are you currently licensed or were you previously licensed by the Real Estate Commission? If "YES", please give date of last licensure and the name of the previous employing broker/company.				
	Ĭ [
	mm dd yy EMPLOYING BROKER / COMPANY				
6.	Do you currently hold a Real Estate License issued by another State? If "YES", please indicate the State(s) below YES NO				
	STATE INITIALS (e.g NJ = New Jersey)				
	If the answer to questions 1 through 4 above is "YES", submit attachment giving particulars, including a copy of any indictment, judgment of conviction or order or revocation and/or suspension. If particulars and copies previously supplied, or if applicant was reinstated by order of the New Jersey Real Estate Commission, place an "X" in the box to the right \rightarrow				
I he truth by N chil	IDER PENALTY OR PERJURY, reby certify that: the information on all sides of this application is true and correct; the New Jersey Real Estate Commission may rely on its infulness in considering this application; I am a citizen of the U.S., or legally present in the U.S.; and a written employment agreement, as required I.J.A.C. 11:5-4.1, has been completed and that I have a copy of the signed agreement in my possession. [Making a false statement regarding disapport, paternity or court ordered health care coverage matter may subject you to contempt of court.] If this application is for other a change of name, I further certify that I have reviewed with my broker or his/her designee the restrictions imposed by N.J.S.A. 45:15-3 upon my vity as a referral agent, which I understand is limited to referring prospects for brokerage services to my broker or his/her designee.				
(i <u>—</u>	PRINT Applicant's Full Legal Name (First, MI, Last) mm dd yy				
-	SIGN Applicant's Full Legal Name (First, MI, Last)				

TO BE COMPLETE	D BY EMPLOYING BROI	KER / BROKE	ROFR	ECO	RD:	
LICENSE R	EFERENCE NUMBER of Corporation, Partnersh	nip, LLC or Employing Bro	ker			
	NAME of Corporation, Partnership, LLC or E	mploying Broker				
Al	LTERNATE NAME OR DBA (Doing Business As)) NAME - If applicable				
	BUSINESS ADDRESS (Number and Nar	me) – Line 1				
BUSINE	ESS ADDRESS (P.O. BOX, APARTMENT, OR F	LOOR NUMBER) – Line	2			
CITY		STATE	ZIP COD	E +4 (if a	applicable)	
COUNTY	BUSINESS PHONE # (with area code)	E-MAIL ADDRE	SS (Employing I	Broker of	f Record)	
UNDER PENALTY OR PERJURY, I hereby certify that: the applicant is authorized to apply for a license under my supervision, I am not aware of any information which reflects adversely upon his/her good moral character. (If broker is aware of such information, please attach a separate letter providing details.) I further certify that: the information provided on this application is true and correct, the New Jersey Real Estate Commission may rely on its truthfulness in considering this application, a written employment agreement, as required by N.J.A.C. 11:5-4.1, has been completed and that I have a copy of the signed agreement in my possession; and that in the case of an application to reinstate an unrenewed license, the applicant has presented a Birth Certificate, or U.S. Passport, establishing his/her U.S. Citizenship or an INS form I-551 (Green Card) establishing their legal presence in the U.S If this application is for other than a change of name, I further certify that I or a member of my staff have reviewed with the applicant the restrictions imposed by N.J.S.A. 45:15:3 upon his/her brokerage activities and that he/she has acknowledged that such activity is limited to referring prospects to me or my designee. I further certify that I am aware that this applicant is PROHIBITED BY LAW from engaging in any brokerage activity, unless and until he/she is authorized to do so by the New Jersey Real Estate Commission.						
HOLDER OF POWER OF ATTORNEY I	, Last) OF EMPLOYING BROKER, BROKER OF FILED WITH THE NEW JERSEY REAL ESTATE		mm	dd	уу	
SIGN FULL LEGAL NAME (First MI	Last) OF EMPLOYING BROKER, BROKER OF	RECORD OR				

INDIVIDUAL IRREVOCABLE CONSENT TO SERVICE OF PROCESS

I,	ADDI ICANITIC	FULL LEGAL NAME (First MI Last)	
having my principal place of residence a		FULL LEGAL NAIVIE (FIIST IVII LAST)	
	HOME ADDRESS	S (Number and Name) – Line 1	, E
HOME	ADDRESS (P.O. BOX, A	PARTMENT, OR FLOOR NUMBER) – Line 2	
CITY		STATE	ZIP CODE +4
hereby give my irrevocable consent that Real Estate Licensee may be made upon Commission or the person in-charge at have the same valid binding effect upon of New Jersey.	n me by service in-po the Office of the Cor	erson or by certified mail upon the Execumission, pursuant to N.J.S.A. 45:15-9	cutive Director of the Real Estat . I agree that such service sha
		SIGNATURE OF APPLICAN	IT (First, MI, Last)
DATE	IT Witnesses Full Legal N	lame (First, MI, Last)	
State of			
County of	SS	Q. W	
I CERTIFY that on	. 20		
(mm/dd	, 20	yy PRINT Applicant's Full	Name (First, MI, Last)
personally came before me and acknowled	dged under oath, to my		
a.) Is named in and personally s	igned this Consent to S	ervice of Process; and	
	I this Consent to Service	e of Process as his/her act and deed	
SIGN Witnesses Full Legal Name (F	First, MI, Last)	PRINT Witnesses Full Legal Na	ime (First, MI, Last)
TITLE		If Notary, my commission expires on:	mm dd yy

AFFIX OFFICIAL SEAL HERE